# \*\*Receive up to 65% on Eligible Manitoba Labour\*\*

# MANITOBA | Musique et Film

## Manitoba Film & Video Production

## **Cost-of-Salaries Tax Credit**

#### **DETAILS:**

- **★** Base rate of 45%, calculated on Eligible Manitoba Labour Expenditures.
- \* Frequent Filming Bonus: Increase your tax credit to 55% on the third film shot within a 2-year period. Keep the 10% bonus on subsequent projects by maintaining production activity so that three films are shot within a 2-year period.
- \* Manitoba Producer Bonus: Increase your tax credit to 50% by co-producing with a Manitoba producer.
- \* Rural and Northern Bonus: Increase your tax credit to 50% by shooting at least 50% of your Manitoba production days at least 35 km from Winnipeg's center.

Combine your Incentives! Increase your tax credit to **65%** by qualifying for the Frequent Filming Bonus, the Manitoba Producer Bonus, and the Rural and Northern Incentive!

#### (ALTERNATIVELY – A 30% cost-of-production tax credit is also available on Eligible Manitoba Expenditures)

#### WHAT IS THE TAX CREDIT?

The Manitoba Film & Video Production Cost-of-Salaries Tax Credit was announced in 1997, and provides production companies with a 45% fully refundable corporate income tax credit based on eligible Manitoba labour expenses.

#### WHO CAN APPLY?

Applicants must have a permanent establishment (as defined in the Income Tax Act) in Manitoba, be incorporated in Canada (either federally or provincially), and must be a taxable Canadian corporation primarily carrying on a business that is a film or video production. A minimum 25% of the corporation's T4 Summary must be paid to eliqible Manitoba employees for work performed in Manitoba (excluding documentaries).

#### **ARE THERE CONTENT REQUIREMENTS?**

There are no Canada or Manitoba content requirements.

#### WHAT PROJECTS ARE ELIGIBLE TO APPLY?

Eligible projects include fully financed television movies, documentaries, feature films, dramatic series, variety, multimedia, animation, children's programming, music programming and informational series, as well as digital and CD-ROM production.

#### WHAT IF I NEED TO BRING IN A CREW?

Where a non-resident is hired due to lack of available, willing and/or qualified Manitoba crew, his/her salary may be deemed an eligible labour expenditure provided that at least one Manitoba resident receives training on the production for each non-resident being deemed.

#### IS THERE A CAP ON DEEMED SALARIES?

Yes, there is a cap. This cap is determined based on the amount of eligible Manitoba labour expenditures. Deemed salaries will be capped at 30% (10%) of total eligible Manitoba salaries provided that at least two (one) Manitoba residents are trained per non-resident.

#### WHAT ABOUT SHARE OWNERSHIP?

Outside share ownership of the applicant company does not affect the ability to claim the credit.

#### WHAT ABOUT CO-PRODUCTIONS?

The Manitoba Cost-of-Salaries Tax Credit was designed to encourage outside collaboration with non-Manitoba producers.

#### WHAT ABOUT COPYRIGHT/CORPORATE CAPS?

No copyright ownership is required and there are no corporate caps regarding the number of applications or the amount of tax credit available.

#### WHAT IF I HAVE TO FILM OUTSIDE OF MANITOBA?

As this credit is labour based, filming outside of the province is allowable within the spirit and intent of the Act, recognizing that certain productions require shooting outside Manitoba.

#### WHAT ABOUT THE FEDERAL TAX CREDIT?

The Manitoba Cost-of-Salaries Tax Credit is compatible with the Canadian Film or Video Production Tax Credit (CPTC) and the Film or Video Production Services Tax Credit (PSTC), which are administered through the Canadian Audio-Visual Certification Office (CAVCO).

Tel: (888) 433-2200 or www.pch.gc.ca/cavco

Manitoba Film and Sound Recording Development Corporation (MANITOBA FILM & MUSIC) is a statutory corporation funded by the Province of Manitoba through the Department of Sport, Culture and Heritage.

For more information: Phone: (204) 947-2040 Fax: (204) 956-5261 Email: info@mbfilmmusic.ca Dated August 2017



# Manitoba Film & Video Production Cost-of-Salaries Tax Credit

### Tax credit calculation if deeming is capped at 30%

| Total Eligible<br>Manitoba Labour | Deeming Cap = maximum 30% of Total Eligible Manitoba Labour or the actual deemed salaries, whichever is the lesser | Final Total Eligible<br>Manitoba Labour<br>(assuming that the<br>deeming cap has<br>been reached) | 45% Base Tax<br>Credit x Total<br>Eligible Manitoba<br>Labour | Additional 10%<br>Frequent Filmer<br>Bonus x Total<br>Eligible Manitoba<br>Labour | Additional 5% Manitoba Producer Bonus x Total Eligible Manitoba Labour | Additional 5%<br>Rural Bonus x<br>Total Eligible<br>Manitoba Labour | Potential<br>Manitoba 65%<br>Cost-of-Salaries<br>Tax Credit |
|-----------------------------------|--|---|---|---|--|---|---|
| \$300,000                         | \$90,000   | \$390,000   | \$175,500   | \$39,000  | \$19,500   | \$19,500  | \$253,500   |
| \$400,000                         | \$120,000  | \$520,000   | \$234,000   | \$52,000  | \$26,000   | \$26,000  | \$338,000   |
| \$500,000                         | \$150,000  | \$650,000   | \$292,500   | \$65,000  | \$32,500   | \$32,500  | \$422,500   |
| \$600,000                         | \$180,000  | \$780,000   | \$351,000   | \$78,000  | \$39,000   | \$39,000  | \$507,000   |
| \$700,000                         | \$210,000  | \$910,000   | \$409,500   | \$91,000  | \$45,500   | \$45,500  | \$591,500   |
| \$800,000                         | \$240,000  | \$1,040,000   | \$468,000   | \$104,000   | \$52,000   | \$52,000  | \$676,000   |
| \$900,000                         | \$270,000  | \$1,170,000   | \$526,500   | \$117,000   | \$58,500   | \$58,500  | \$760,500   |
| \$1,000,000                       | \$300,000  | \$1,300,000   | \$585,000   | \$130,000   | \$65,000   | \$65,000  | \$845,000   |
| \$1,500,000                       | \$450,000  | \$1,950,000   | \$877,500   | \$195,000   | \$97,500   | \$97,500  | \$1,267,500   |
| \$2,000,000                       | \$600,000  | \$2,600,000   | \$1,170,000   | \$260,000   | \$130,000  | \$130,000   | \$1,690,000   |
| \$2,500,000                       | \$750,000  | \$3,250,000   | \$1,462,500   | \$325,000   | \$162,500  | \$162,500   | \$2,112,500   |
| \$3,000,000                       | \$900,000  | \$3,900,000   | \$1,755,000   | \$390,000   | \$195,000  | \$195,000   | \$2,535,000   |
| \$3,500,000                       | \$1,050,000  | \$4,550,000   | \$2,047,500   | \$455,000   | \$227,500  | \$227,500   | \$2,957,500   |
| \$4,000,000                       | \$1,200,000  | \$5,200,000   | \$2,340,000   | \$520,000   | \$260,000  | \$260,000   | \$3,380,000   |
| \$4,500,000                       | \$1,350,000  | \$5,850,000   | \$2,632,500   | \$585,000   | \$292,500  | \$292,500   | \$3,802,500   |
| \$5,000,000                       | \$1,500,000  | \$6,500,000   | \$2,925,000   | \$650,000   | \$325,000  | \$325,000   | \$4,225,000   |
| \$5,500,000                       | \$1,650,000  | \$7,150,000   | \$3,217,500   | \$715,000   | \$357,500  | \$357,500   | \$4,647,500   |
| \$6,000,000                       | \$1,800,000  | \$7,800,000   | \$3,510,000   | \$780,000   | \$390,000  | \$390,000   | \$5,070,000   |
| \$6,500,000                       | \$1,950,000  | \$8,450,000   | \$3,802,500   | \$845,000   | \$422,500  | \$422,500   | \$5,492,500   |
| \$7,000,000                       | \$2,100,000  | \$9,100,000   | \$4,095,000   | \$910,000   | \$455,000  | \$455,000   | \$5,915,000   |
| \$7,500,000                       | \$2,250,000  | \$9,750,000   | \$4,387,500   | \$975,000   | \$487,500  | \$487,500   | \$6,337,500   |
| \$8,000,000                       | \$2,400,000  | \$10,400,000  | \$4,680,000   | \$1,040,000   | \$520,000  | \$520,000   | \$6,760,000   |
| \$8,500,000                       | \$2,550,000  | \$11,050,000  | \$4,972,500   | \$1,105,000   | \$552,500  | \$552,500   | \$7,182,500   |
| \$9,000,000                       | \$2,700,000  | \$11,700,000  | \$5,265,000   | \$1,170,000   | \$585,000  | \$585,000   | \$7,605,000   |
| \$9,500,000                       | \$2,850,000  | \$12,350,000  | \$5,557,500   | \$1,235,000   | \$617,500  | \$617,500   | \$8,027,500   |
| \$10,000,000                      | \$3,000,000  | \$13,000,000  | \$5,850,000   | \$1,300,000   | \$650,000  | \$650,000   | \$8,450,000   |

<sup>\*</sup> Deemed salaries are capped at 30% of total eligible Manitoba salaries if at least two Manitoba residents are trained per non-resident (the cap is 10% if only one Manitoba resident is trained per non-resident). The training ratio of eligible non-resident to resident trainee is calculated based on the average for the production

NOTE: The tax credit percentages represented here do NOT reflect the additional value of the Federal Production Services Tax Credit Program which is the Total Canadian Labour less the Provincial Tax Credit multiplied by 16%. For more information on the Federal Tax Credit, please contact CAVCO at 888-433-2200 or www.pch.gc.ca/cavco